### **AGENDA BILL**

#### Beaverton City Council Beaverton, Oregon

SUBJECT:

Selection of Primary Vendors for

Rental of Construction Related

Equipment

FOR AGENDA OF: 6/15/2009 BILL NO: 09112

Mayor's Approval:

DEPARTMENT OF ORIGIN: Public Work

DATE SUBMITTED:

06/1/09

**CLEARANCES:** 

Purchasing
Public Works 
City Attorney

PROCEEDING:

Consent Agenda

(Contract Review Board)

**EXHIBITS:** 

**Bid Summary** 

#### **BUDGET IMPACT**

EXPENDITURE AMOUNT APPROPRIATION
REQUIRED \$ REQUIRED \$

#### **HISTORICAL PERSPECTIVE:**

The Department of Public Works/Operations Division frequently requires construction equipment that the City does not own for various construction, road repair/maintenance and emergency repair projects. The equipment is usually of a type that the City uses infrequently and is not cost-effective for the City to purchase.

In June of 2006 the City advertised an invitation to bid for the ongoing rental of construction related equipment needs and has been utilizing the three awarded vendors for the last three years.

## **INFORMATION FOR CONSIDERATION:**

Requests for Proposals were advertised in the Daily Journal of Commerce on April 29, 2009. Seven responses were received. Staff reviewed the proposals and ranked them based upon a combination of price, compliance with specifications, meeting service requirements and access to adequate working inventory. Staff is recommending that all seven be put on a "Preferred Vendor List". When construction related equipment is needed, staff will obtain price quotes from the seven vendors and will place the order with the vendor that quotes the optimal combination of price, compliance with specifications, meeting service requirements and access to adequate working inventory. The seven vendors are:

- 1. Case Power & Equipment, Portland, OR
- 2. Ahern Rentals, Portland, OR
- 3. RSC Equipment Rental, Clackamas, OR
- 4. Pape Machinery Inc., Portland, OR
- 5. The Halton Company, Portland, OR
- 6. Sunbelt Rental, Hillsboro, OR
- 7. United Rentals, Tigard, OR

#### **RECOMMENDED ACTION:**

Council, acting as Contract Review Board, authorize the selection of all seven vendors as the City's primary vendors for rental of construction related equipment and authorize the rental of this type of equipment from any of the seven vendors based upon the optimal combination of price, compliance with specifications, meeting service requirements and access to adequate working inventory at the time of each order. The seven vendors will remain on the approved list for a period of three years through Fiscal Year 2011-12. The purchases for FY 2009-10 are contingent upon the approval of the Proposed FY 2009-10 Budget, and the purchase of the future years' equipment is based upon Councils' approval of the future FY 2010-11 and FY 2011-12 Budgets.

# CITY OF BEAVERTON COMPARISON MATRIX FOR SELECTION OF RENTAL OF CONSTRUCTION RELATED EQUIPMENT

Below is the scoring of the responses to the RFP for the City's rental of construction related equipment. Each category in the matrix was assigned a maximum number of points. Each vendor was given a grading in each category. The list of categories and maximum points were as follows:

Maximum Points	Category of Evaluation	
10	Compliance with specifications	
50	Price	
5	Meet service requirements	
35	Access to adequate working inventory	
100	Maximum Total	

Reference background inquiries were made on the seven vendors and found acceptable.

Below is the list of all proposals submitted and the total points received.

	Company		Maximum
1.	Case Power & Equipment	45	100
2.		55	100
3.	RSC Equipment Rental	50	100
4.	Pape Machinery Inc.	60	100
5.	The Halton Company	40	100
6.	Sunbelt Rental	90	100
7.	United Rentals	80	100

A Comment